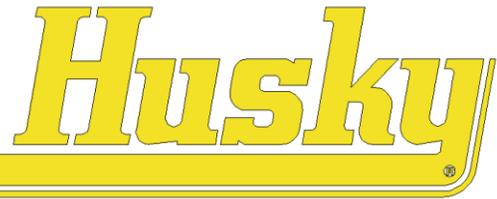


Husky Farm Equipment Limited  
7440 Wellington County Road 17  
Alma, Ontario N0B 1A0



<b>Job Title:</b> Sales Representative	<b>Functions:</b> Parts & Equipment Sales
<b>Term:</b> Permanent Full Time (40 Hrs/Week)	<b>Reporting To:</b> Husky Management Team

### **ABOUT HUSKY FARM EQUIPMENT LIMITED**

Husky manufactures a complete line of liquid waste handling equipment including pumps, spreaders, and drag hose reels. Since our founding in 1960 we have been committed to building a highly skilled group of individuals dedicated to supplying our customers with the best tools for their operation. Now in its third generation of ownership, Husky continues with the same focus on quality staff for the production of quality equipment. We've proven ourselves over the last 60 years and look forward to providing solutions for many years to come. We offer competitive wages and benefits. Join us as we build on our long history of manufacturing excellence!

### **WHAT YOU'LL DO**

The **Sales Representative** position will, as part of the sales team, positively promote the Husky brand while coordinating the sale of goods and services to a diverse customer base. Duties will include:

- Communicating with customers by phone, email or in person for the purposes of equipment or parts sales as well as assisting with inquiries related to repairs, equipment operation or general waste management best practices
- Assisting Drafting staff in the development of custom equipment and general design improvements through the relaying of customer feedback
- Working with Production and Procurement staff to ensure the timely delivery of parts and equipment to customers
- Completing all administrative tasks associated with a sales workflow including quotes, sales orders, and contract proposals as required
- Travelling to, and assisting with, farm shows and other customer sales calls as required
- Working with management to develop consistent and accurate pricing of parts and equipment
- Assist in the development of marketing material

### **WHO WE'RE LOOKING FOR**

If you meet the requirements below, we'd love to chat with you about joining our team:

- Sales and marketing experience
- Excellent interpersonal and communications skills
- Ability to adapt and complete tasks in a fast-paced environment
- Familiar with Microsoft Office and CRM/ERP software
- Experience with farm machinery an asset but not required

If you would like to apply or need more information please do not hesitate to contact us.